

CROUCH INSOLVENCY

CHARTERED ACCOUNTANTS

Personal and Corporate Insolvency Solutions

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**HERITAGE FINE WINES PTY LTD (RECEIVER AND MANAGER APPOINTED)
(IN LIQUIDATION)
ACN 093 310 715**

INVESTOR QUESTIONNAIRE

Name:.....

Estimated purchase cost:.....

1. What services did HFW offer you?	Yes	No
Sale of wine and storage	<input type="checkbox"/>	<input type="checkbox"/>
Investment advice	<input type="checkbox"/>	<input type="checkbox"/>
Other	<input type="checkbox"/>	<input type="checkbox"/>

Comment.....
.....

2. What did you intend to do with your wine portfolio from HFW ?
Consumption Investment Consumption and Investment Other

Comment.....
.....

3. Did anyone from HFW ever explain to you the risks of investing in wine through HFW?
Yes No

If yes, what were you told?.....
.....
.....

4. What did HFW say to you regarding the price you were paying for your portfolio? Did you believe you were paying:

At or below wholesale rates Below retail rates At or above retail rates

Comment:.....
.....
.....

5. What annual return did HFW suggest you should expect from your investment?

None suggested 10 % 20% 30% 50% 100%

Comment:.....
.....
.....

6. If you sold any of your wine portfolio through HFW what return did you receive on your investment? Please advise the price paid and the return realised.

Comment
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.....

7. What did HFW tell you about the sale of your portfolio of wine through HFW?.....

.....
.....

8. What did HFW tell you about the potential sale of your portfolio of wine overseas?.....

.....
.....

9. Did HFW ever advise you that any of the wine you had paid for was not available?

Yes No

If yes, what where you told?.....
.....
.....

10. If you had invested the funds used in HFW in an alternative project/investment what profit or rate of return would you have achieved?

Likely profit: \$.....

Likely rate of return: 5% 10% 20% 50% 100%

11. Did you pay storage and insurance fees for wine that was, in fact, not held for you?

Yes No

12. If you answered Yes to question 10, please provide details of the type of wine and the fees paid.

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.....

13. Did you receive advertising/promotional material from HFW?

Yes No

(Please provide copies)

Comment:.....
.....
.....

14. Did you obtain independent legal or financial advice about investing in wine through HFW?

Yes No

15. Do you recall which HFW staff member/s you dealt with? If yes, please provide names:

.....
.....

Signed:.....

Dated.....